



SAINT JOHN REGION

THE CHAMBER

CHAMPIONS FOR BUSINESS

EXCLUSIVE MEMBER BENEFITS PACKAGE

Why Join?

The Chamber of Commerce gives you strength. By joining, you get business discounts, exclusive advertising, networking opportunities, and exposure for yourself and your organization.

Join us and see the difference we can make together!

 thechambersj.com

 634-8111

 @thechambersj

 thesaintjohnregionchamber

MEMBER BENEFITS



NETWORKING

With over 11 networking events a year, and our Outstanding Business Awards, Golf Tournament and Speaker Series there are many opportunities for our members to network.



VISIBILITY

Your membership includes a social media component through the Chamber, press releases and communication with the Canadian Chamber of Commerce.



LEARNING

Members get discounts on *Lunch & Earn* exclusive training opportunities put on by community members and other business experts.



CREDIBILITY

We are one of the oldest Chambers in Canada supporting businesses for over 200 years. Your membership will benefit from our rich legacy in Saint John.



HAVE A VOICE

If you are experiencing business challenges we can lobby on your behalf to multi-levels of government to get your needs met.



DISCOUNTS

Increase your purchasing power through members-only discounts and perks. See the back of this package for some of the discounts to members.

MEMBERSHIP BENEFITS YOU!

ADVOCACY & LOBBYING

Being part of the Chamber means being a part of a national body representing 200,000 businesses. The Saint John Region Chamber is highly involved with the Canadian Chamber of Commerce leading several policy positions at the national level.

The Chamber advocates for the regions' top business concerns and represents municipal, provincial and national levels.

Building a Stronger Community

The Chamber helps foster a positive business climate. Chamber members have access and discounts to dynamic national speakers such as Arlene Dickinson, Frank McKenna, Mark Carney and Wayne Gretzky just to name a few.

Recent lobbying efforts include federal SME tax changes, WorkSafeNB rates, regional energy projects, and Sunday shopping hours among many others!

INCREASED EXPOSURE FOR YOUR BUSINESS

An Online Presence

The Chamber leads the social media conversation through LinkedIn, Twitter and Facebook. By joining our network, you gain greater exposure with a dedicated team who engages with the small business community in The Saint John Region.


Marketing

- Free welcome advertisement in partnership with Acadia Broadcasting (\$500 value);
- Access to exclusive Member-2-Member discount program;
- Promotion of special business offers in 700+ organizations;
- Visibility on our growing online members directory;
- Access to membership listing;
- Event sponsorship opportunities;

NETWORKING

Invitations or exclusive member rates to Chamber events:

- Monthly business networking mixers;
- Annual Chamber Golf Tournament
- Annual General Meeting
- Distinguished Speaker Series
- Outstanding Business Achievement (OBA) Awards




10 things you should know about **Chambers Plan** Employee Benefits



- 1 NO MINIMUM FIRM SIZE** | Your company is eligible to apply even if it's a one-person operation. Chambers Plan was designed specifically to protect small business, from home-based businesses to growing companies (up to 50 employees). Best of all, Chambers Plan can grow and evolve with the needs of your company.
- 2 NO INDUSTRY RESTRICTIONS** | We believe your areas of expertise shouldn't determine your coverage. All for-profit businesses that are members of a participating Chamber of Commerce or Board of Trade are eligible. Based on specific needs of your business and employees, we have a plan that's right for you.
- 3 GUARANTEED APPROVAL** | There are no health questions or medical exams separating you from a benefits program. Even if you are a company of one or two people, you're eligible for the Plan. Organizations with three or more employees can choose extensive dental coverage, and those of ten or more can add orthodontics. Chambers Plan can provide the coverage you need at a cost you can afford.
- 4 GUARANTEED RENEWABLE** | Chamber Plan guarantees your firm can renew coverage as long as you pay your premium and maintain your Chamber membership. It's just another reason why Chambers Plan is different.
- 5 RATE STABILITY** | When your claims are bundled together with thousands of similar firms, premiums stay manageable and predictable. Unlike most carriers, Chambers Plan utilizes a partial pooling concept on health and dental benefits. Small fluctuations in a firm's claims do not automatically factor into the rates, giving firms greater rate stability over the long term.
- 6 NOT-FOR-PROFIT** | Chambers Plan operates under the direction of the not-for-profit Chambers of Commerce Insurance Corporation of Canada, volunteer directors who are also Chamber members. Keeping your interest front and centre, ALL surpluses are reinvested in the Plan to help control premiums. That's why 850 Chambers of Commerce and Boards of Trade across Canada actively endorse Chambers Plan.

CONTINUED...



10 things you should know about Chambers Plan Employee Benefits



7 REAL BENEFITS FOR YOUR BUSINESS | Every plan includes valuable supports for your company and your employees. Business Assistance Service provides owners professional accounting, counselling, legal and human resource experts who understand the challenges businesses face. Plan participants have free access to top medical specialists from around the world with *Best Doctors*® services. And *my-benefits health*®, our online wellness platform, is filled with resources and tools like health risk assessments to help your employees stay healthy and productive

9 SIMPLE & FAST | Most health and dental claims are processed within 48 hours. Health options include on-the-spot processing of prescription drug claims using the Assure Card®. Chambers Plan is also a member of the TELUS eProvider network, which allows thousands of practitioners like chiropractors and vision care providers to submit claims on your behalf. Our *my-benefits*® online utilities and app allow Plan member to submit claims electronically with funds deposited directly to their bank account.

8 ALL THE ESSENTIALS | Chambers Plan offers dental benefits, extended health care benefits, critical illness insurance and long- and short-term disability insurance. There are even options for business owners at retirement. And *my-benefits*®, our online administration tool, lets you manage your plan simply and quickly. Best of all, Chambers Plan can be adjusted as your business expands, financial situation changes, or number of employees increases or decreases.

10 OUTSTANDING SERVICE | The Plan's Service Centre works in concert with your exclusive, local Chambers Plan advisor to give you answers to all your questions. Your advisor understands your individual needs and will help you design a plan that reflects your business. Our local advisors and our national Service Centre will always listen first, take the time to explain, and be flexible.

Real benefits for your business.

chamberplan.ca



INTRODUCE YOURSELF!

By joining The Chamber, you have the opportunity to work with Acadia Broadcasting Limited to introduce your business to their radio audience!

As a new member, Acadia is offering ten, 10 second advertisements included in The Chamber welcome ads on either a Monday or Tuesday.

Acadia recommends that all ten ads run in one day to achieve the best results with listeners.

For special event and a minimum of \$500, Acadia Broadcasting will work with you to build a one week custom radio campaign. You get twenty dedicated commercials to advertise and promote your message.

SCRIPT EXAMPLE:

Anncr: The Saint John Chamber is proud to welcome their newest member, ACME Productions!

Client: ACME Productions specializes in capturing your most precious memories and preserving them through carefully crafted videos. Find us online at ACME dot ca. Treasure every moment forever with ACME Productions.

Anncr: The Saint John Chamber - champions for business in our community!... Proudly presented by Country 94 / 97.3 The Wave

To take advantage of this special member benefit, call reception at 633-3323 and speak to an Advertising Consultant. Please let them know that you are calling as a new member of The Chamber.



Chamber of Commerce Program For All The Office Products And Solutions You Need

Specialized program extends more choices and deeper savings

Through the purchasing power of the Chamber of Commerce, we are able to provide a **specialized program that extends preferred pricing** to all qualified members.

Advantages of Grand & Toy Partnership:

- **Savings.** Up to **85% OFF** over 7,500 quality office products
- **Consolidate & Save.** Extensive selection across a wide array of product categories including; office supplies, technology, furniture, facility supplies, print and promotional products.
- **Convenient and Simple.** Multiple methods of ordering: online, e-mail and phone
- **Efficient.** Online user profile created for each member with access to your price list, order tracking and history, product sourcing and weekly promotions
- **Support.** Award-winning customer service available to assist you with; order placing, product sourcing, tracking, and returns
- **Reliability.** State-of-the-art warehouse facilities utilizing the latest technology to increase order accuracy and improve customer satisfaction
- **Value.** Great ROI - savings through the program will easily offset your member dues
- **Experience.** Over 130 years serving Canadian businesses from coast-to-coast



FlagShip™

BIG SAVINGS

for small business shipping

SAVE UP TO
70%*

EXCLUSIVE, SPECIAL RATES for Chamber of Commerce Members

FlagShip™ is a convenient online shipping solution that makes it easy to instantly compare discounted shipping rates and choose your preferred courier, all in one place. We are an authorized reseller of Purolator, UPS, FedEx, Canpar and DHL providing significant volume discounts to our clients.

FlagShip's leading customer service team is available when you need them, even after hours and on weekends. There's only one number to call for all of your questions and shipping needs. **It's that easy.**



eCommerce? That's easy!

If you sell products online, you can connect your eCommerce store with FlagShip to provide instant, accurate shipping rates to your customers, and automatically process and organize your shipments!

Experience the FlagShip advantages for yourself!

- Compare rates for leading couriers – Purolator, UPS, FedEx, Canpar and DHL
- Access to the FlagShip online shipping system
- Additional insurance coverage at \$1.25/\$100
- Save with no pick-up fees
- Email tracking and delivery notifications on every shipment
- Easily print your shipping labels
- One consolidated bill for all your shipping activities
- Easily manage shipments to and from different destinations
- Ship anywhere – Canada, USA and international
- LTL/FTL freight services available
- One number to call for all service questions



Sign up** for your no-obligation, no minimum account and remember to mention you're a Chamber of Commerce Member for access to **special rates**:

flagshipcompany.com/atlanticchambers | 1 866-320-8383

In partnership with



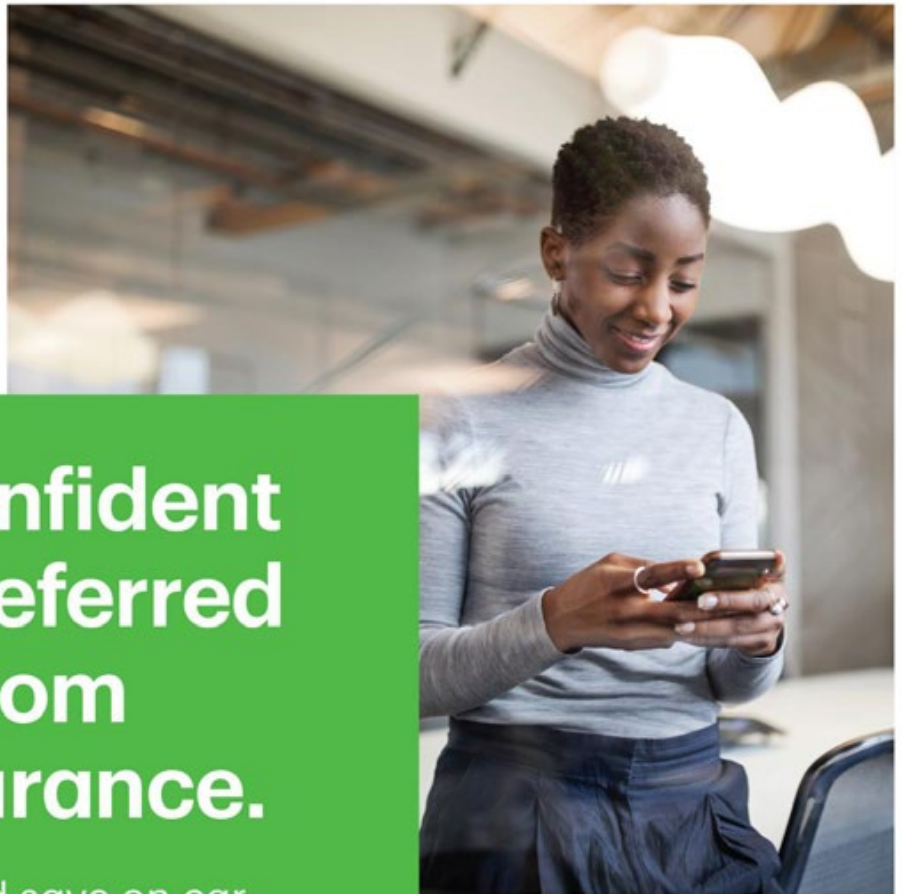
Atlantic Chamber
of Commerce
Representing business since 1896

Chambre de commerce
de l'Atlantique
Représentant les affaires depuis 1896

flagshipcompany.com



*Compared to regular courier shipping rates **Approval of new account openings are at the sole discretion of FlagShip Courier Solutions



Feel confident with preferred rates from TD Insurance.

Members could save on car,
home, condo and tenant's
insurance.

Get a quote and see how much you could save!

Go to tdinsurance.com/group

The TD Insurance Meloche Monnex home and auto insurance program is underwritten by Primum Insurance Company and distributed in Quebec by Meloche Monnex Insurance and Financial Services Inc., Damage Insurance Agency, and in the rest of Canada by TD Insurance Direct Agency Inc. Our address is 50 Place Crémazie, 12 Floor Montréal, Québec H2P 1B.

Due to provincial legislation, this car and recreational insurance program is not offered in British Columbia, Manitoba or Saskatchewan.

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8249-0320

Canadian Chamber of Commerce Members **Save 3.5 cents per litre*** with the Esso Business Card Program



Whether you have a small sales force or a large fleet of service vehicles, the Esso Business Card Program gives you exceptional **fuel savings**, powerful and easy-to-use **fuel management tools** and broad **acceptance** at nearly 1,800 Esso stations in Canada.

Advantages

-  **Drive more money to your bottom line with volume discounts**
-  **Easily pay bills, manage cards and track expenses with our time-saving online tools.**
-  **Reduce or eliminate unwanted driver spending with purchase restrictions**

For more information or to enroll, please contact:

Robert Guaiani,
robert.guaiani@wexinc.com
Multi-Channel Sales Advisor
WEX Inc.

*New accounts only. Valid at participating Esso locations. Rebates earned will be credited directly to your account(s). Eligible only for members of the Canadian Chamber of Commerce. Esso is a trademark of Imperial Oil. Imperial Oil licensee. The Esso Business Card program is administered by WEX Inc.